



Home Support Association appoints Giuntabell to modernise its Accounting and Reporting systems in order to facilitate continued growth.

20th July - Giuntabell is proud to partner with Home Support Association (HSA), providing technical and strategic expertise in financial and accounting systems and processes. As a recognised market leader in accounting and financial management solutions for charities and not-for-profits, Giuntabell has been appointed to transform HSA's current financial and accounting platform. This will enable more efficient month end processes, as well as more accurate and insightful reporting, in order to support increased operations and facilitate real time management decisions.

Operating in the Rockhampton, Capricorn Coast and Mt Morgan regions in Queensland, HSA originated as a local grass-roots service driven by the needs of people in its community. From humble beginnings providing services to a handful of clients, today HSA supports more than 500 people with a disability to 'live the life they choose'. After almost 30 years of change and significant growth, HSA retains its fundamental principles and values, and commitment to being a recognised leader in the provision of support services. Today HSA provides 'one to one' support services for personal care and community access, exciting offerings for group supports, NDIS plan management, supports coordination, physiotherapy, short term accommodation and assistance with daily living.

As a registered charity in Australia regulated by the ACNC, HSA's ability to report accurate and timely information to stakeholders and regulators is critical to its success. With a team of around 200 and annual turnover in excess of \$12M, HSA generates most of its income from services (NDIS). HSA's finance team had previously been using Reckon, which was adequate before the organisation's growth. With increased transaction volumes and the complexities of NDIS funding however, HSA required an advanced and robust solution, to be able to appropriately and efficiently process data, handle large volumes of transactions and produce accurate reports as required by internal and external stakeholders.

"The business has experienced significant growth since the roll out of the NDIS in 2017, with revenue and staffing more than tripling during this period to meet demand in the region." Says Kelila Williams, Management Accountant at HSA. Adding, "Reckon was appropriate when the business was smaller, however we have recognised the need for more robust and dynamic systems moving forward. The system recommendations provided by Giuntabell will facilitate transparent real time reporting, streamline current processes, improve internal controls and eventually integrate with other software used in the organisation."

By working closely with HSA, Giuntabell was able to establish a deeper understanding of the organisation and its pain points in order to identify areas of concern and opportunities for improvement. *"The more we know the client, the more we can add value to the client's financial matters"* says Nunzio Giunta, Managing Partner at Giuntabell. After a detailed presentation of findings and discussions with HSA, Giuntabell proposed the implementation of Sage Intacct a highly intuitive, cloud financial management solution that delivers accounting capabilities for not-for-profit organisations, as well as scale-up and enterprise businesses. Sage Intacct will help HSA gain real-time financial insights and automate complex processes whilst integrating with Martus Budget and Planning as well as future software additions if required.

"Today's charities and not-for-profits require a more advanced financial and reporting platform in order to balance their reporting commitments and day to day financial management. It is not just about

matching numbers anymore; virtual and instant information is critical to operational decisions as is the role of a modern day CFO. We are passionate about supporting the sector by providing solutions and strategies that make a lasting difference." Nunzio Giunta.

Giuntabell is proud to partner with charities and not-for-profit organisations. We believe that by enabling best in class financial operations for our clients, we are supporting the positive impact they deliver in our community. To learn more about our services or to discuss how we can add value to your not-for-profit operation, please contact us today.